



Revision number: 3

PURCHASING AGENT: BRENDA VELDEVERE

ITEM: PHOTOGRAPHIC FILM AND PROCESSING SUPPLIES

ORDERING ADDRESS:

VENDOR: 32907H B

INKLEYS RITZ CAMERA
2150 SOUTH STATE STREET
SALT LAKE CITY UT 84115

REMITTANCE ADDRESS:

VENDOR: 32907H A

INKLEYS RITZ CAMERA
PO BOX 277535
ATLANTA GA 30384-7535

INTERNET HOMEPAGE:

www.ritzcamera.com

TELEPHONE:

(801) 486-5985

FAX NUMBER:

(801) 486-9203

CONTACT:

MERWYN ELLIS

EMAIL ADDRESS:

merwyn@hysteria.net

BRAND/TRADE NAME:

VARIOUS PRODUCTS

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

04/08/2001 THROUGH 06/06/2003

DAYS REQUIRED FOR DELIVERY:

2 WEEKS

PRICE GUARANTEE PERIOD:

1 YEAR

MINIMUM ORDER:

REVISION #3: CONTRACT HAS BEEN EXTENDED THROUGH 6/6/2003 FOR PRODUCT AVAILABILITY DURING THE BID PROCESS

This is a multiple award contract. Please see MA407.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



CURRENT PRODUCTS: All products offered shall be in current and ongoing production; shall have been formally announced for general marketing purposes; shall be a type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation. **All products bid and supplied under the ensuing contract(s) shall be authorized for sale by the Manufacturer in the United States.**

DEFECTIVE PRODUCTS: All defective products shall be replaced and exchanged by the contractor. The cost of transportation, unpacking, inspection, repacking, reshipping or other like expenses shall be paid by the contractor. All replacement products must be received by the state within three (3) days of initial notification.

INVENTORY: Contractor shall maintain a reasonable stock on hand for delivery to the requesting agency. Failure to maintain such a stock may result in contract cancellation.

LICENSES: Contractor shall maintain in current status all federal, state and local licenses and permits required for the operation of the business conducted by the contractor.

LOCAL WAREHOUSE FACILITY: Contractor must have local facilities in Utah equipped with adequate (refrigeration) storage space and sufficient inventory to meet the stated delivery and shall have the capability of handling walk-in needs with over the counter service. Contractor shall also have a reasonable number of trained customer service representatives at the same facility to assist the variety of state customers with their technical expertise. The State Purchasing Division may inspect facility to determine adequacy. Local warehouse facility shall be maintained throughout the entire term of the contract. Failure to maintain the warehouse facility throughout the term of the contract may result in contract cancellation.

PACKAGING: All items must be individually packed and delivered in the original box showing the place of production and the original UPC code of the manufacturer.

PRICES: Prices bid for film and supplies shall be based on a current dated dealers price list(s), and indicate a discount from the list. The same discount shall apply to all items within each group. Discount must remain firm for the term of this contract.

PRICE INCREASE (AFTER ONE YEAR): The State Purchasing Agent may review a fully documented request for a price increase only after the contract has been in effect for one (1) year. The State Purchasing Agent shall determine whether the requested price increase or an alternate option is in the best interest of the state. The requested increase shall be based upon a cost increase to the contractor and is directly correlated to the price of the product concerned.

The contractor shall request a price increase in writing with a thirty (30) day advance notice and provide the following:



- 1) A formal announcement from the manufacturer that the cost of the contract product has been increased.
- 2) Documentation from the manufacturer showing to the satisfaction of the State, the actual cost increase.

The price increase adjustment, if approved, will be effective upon the effective date of the contract extension.

PRICE REDUCTIONS: Price reductions may be submitted to the state for consideration at any time during the contract period. The contractor shall offer the state a price reduction on the contract product(s) concurrent with a published price reduction made by the manufacturer.

PRODUCTS AUTHORIZED FOR SALE: Only product authorized for sale in the United States will be considered acceptable. In order to ensure the consistent perfect quality of products supplied under this contract, all products offered and delivered to the State must be manufactured for distribution and/or use in the United States. The State will not, under any circumstances, accept "gray market" and/or diverted products. Throughout the term of the contract, the State reserves the right to reject any "gray market" and/or diverted film and immediately cancel the entire contract if the contractor does not comply with the requirement.

Private label products will not be considered.

PRODUCT DISCONTINUANCE (CATEGORIES): In the event that a product is discontinued by the manufacturer, the State at its sole discretion may allow the contractor to provide a substitute for the discontinued item. The contractor shall request permission to substitute a new product and provide the following:

- 1) A formal announcement from the manufacturer that the product has been discontinued.
- 2) Documentation from the manufacturer that names the replacement product.
- 3) Documentation that provides clear and convincing evidence that the replacement meets or exceeds all specifications required and remains within the same category defined by the original solicitation.
- 4) Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product.
- 5) Documentation regarding price for the replacement product.

USAGE REPORTS: The contractor must furnish the state usage reports delineating the acquisition activity of the contract. The format of the report shall be approved by the state and shall disclose the quantity and the dollar value of each contract item by individual purchasing unit.

The usage report shall be due at the end of each three (3) month period of the contract term, based on the state fiscal year - July 1, through June 30.

The state may, at its own discretion, require verification from the manufacturer(s) of the delivered data.



WARRANTY (Period of Time): Contractor must provide a one year warranty/guarantee against defects in materials, workmanship and/or performance for all items. During the term of the contract, it shall be the contractors responsibility to cover all expenses that might occur in conjunction with all product replacement or exchange. All products offered and delivered shall have a minimum of six (6) months shelf life (expiration date) from the time of delivery.

PRICING INFORMATION AND BID SHEETS

PRICES: Prices bid for film and supplies shall be based on a current dated dealers price list(s), and indicate a discount from the list. The same discount shall apply to all items within each group.

<u>CATEGORY</u>	<u>GROUP</u>		<u>% DISCOUNT</u>
	<u>ITEM #</u>	<u>BRAND(S)</u>	
COLOR ROLL FILM	01 thru 15	Kodak, Fuji	40% 52%
35 MM SLIDE FILM	16 thru 19	Kodak	40%
BLACK/WHITE ROLL FILM	20 thru 24	Kodak	40%
SHEET PAPER-BLACK/WHITE	25 thru 26	Kodak	30%
BLACK & WHITE PROCESSING CHEMICALS	27 thru 30	Kodak	32%
POLAROID COLOR PACK & 35MM TRANSPARENCY FILM	31 thru 38	Polaroid	35%

FILM & CHEMISTRY BID INFORMATION: The following list of film, paper and supplies represents the majority of items purchased by the State. Additional products may be required by some ordering agencies. To meet these needs, the contractor may supply additional photographic film and processing supplies as requested, at dealers price minus the same percent discount as the listed contracted items.



DESCRIPTION	UNIT COST
01 Film-Photo, Color, Asa 100, Chrome Ektachrome 100, Mfg./Product: Kodak Mfg. Stock No.: 111-3612 Ritz # 12-139-0603	\$4.70 *
02 Film-Photo, Color, Asa 100 Chrome Ektachrome 100, Mfg./Product: Kodak Mfg. Stock No.: 187-1490 Ritz # 12-139-0611	\$6.06
03 Film-Photo, Color, Asa 400 Mfg./Product: Fuji 400-12 Mfg. Stock No.: 01013234 Ritz # 12-124-0865	\$2.36
04 Film-Photo, Color, Asa 400 Mfg./Product: Fuji 400-24 Mfg. Stock No.: 01011322 Ritz # 12-124-0428	\$3.01
05 Fuji CH-135-24 ASA 400 (4 pack) Ritz Stock # 12-124-0694	\$ 8.50 **
06 Film-Photo, Color, Asa 400 Mfg./Product: Kodak Mfg. Stock No.: 158-4531 Ritz # 12-139-1296	\$5.19
07 Film-Photo, Color, Asa 200 Mfg./Product: Fuji 200-12 Mfg. Stock No.: 01012002 Ritz # 12-124-0816	\$2.13
08 Fuji CH-135-24 ASA 200 (4 pack) Ritz # 12-124-0600	\$6.50 **
09 Film-Photo, Color, Asa 200 Mfg./Product: Fuji 200-24 Mfg. Stock No.: 010110022 Ritz # 12-124-0501	\$2.69
10 Film-Photo, Color, Asa 200 Mfg./Product: Kodak Mfg. Stock No.: 110-9073 Ritz # 12-139-1668	\$4.80
11 Film-Photo, Asa 100 Mfg./Product: Fuji 100-24 Mfg. Stock No.: 01012001 Ritz # 12-124-1368	\$2.00 *



	Description	Unit Cost
12	Fuji CH-135-24 ASA 100 (4 pack) Ritz Stock # 12-124-0485	\$4.50 **
13	Film-Photo, Color, Asa 100 Mfg./Product: Fuji 100-24 Mfg. Stock No.: 01011015	DISCONTINUED
14	Film-Photo, Color, Asa 100 Mfg./Product: Kodak Mfg. Stock No.: 114-1613 Ritz #	\$4.20
15	Kodachrome & Ektachrome 35mm Slide Film KR-135-24 Kodachrome 64 Mfg./Product: Kodak Mfg. Stock No.: 190 5959	\$4.38
16	Kodachrome & Ektachrome 35mm Slide Film EB-135-24 Ektachrome 100 HC Mfg./Product: Kodak Mfg. Stock No.: 111-3612 Ritz # 12-139-0538	\$4.80 *
17	Kodachrome & Ektachrome 35mm Slide Film EB-135-36 Ektachrome 100 HC Mfg./Product: Kodak Mfg. Stock No.: 124-2213	\$8.88
18	Kodachrome & Ektachrome 35mm Slide Film ED-135-24 Ektachrome 200 HC Mfg./Product: Kodak Mfg. Stock No.: 1606078 Ritz # 12-139-0652	\$5.22
19	Amateur Black & White Film & Supplies Kodak Black & White Roll Film Mfg./Product: Kodak Mfg. Stock No.: 147 0764 Ritz # 12-139-0140	\$3.41
20	Amateur Black & White Film & Supplies Kodak Black & White Roll Film Mfg./Product: Kodak Mfg. Stock No.: 147-0764 Ritz # 12-139-0140	\$3.41



	Description	Unit Cost
21	Amateur Black & White Film & Supplies Kodak Black & White Roll Film Mfg./Product: Kodak Mfg. Stock No.: 198-4756 Ritz # 12-139-0132	\$2.69 *
22	Amateur Black & White Film & Supplies Kodak Black & White Roll Film Mfg./Product: Kodak Mfg. Stock No.: 139-7538 Ritz # 12-139-1775	\$3.71
23	Amateur Black & White Film & Supplies Kodak Black & White Roll Film Mfg./Product: Kodak Mfg. Stock No.: 849-4528 Ritz # 12-139-1874	\$4.30
24	Kodak Photographic Sheet Paper - B & W Polymax RC 8 x 10 - 100 shts. Mfg./Product: Kodak Ritz # 11-139-0260	\$39.79
25	Kodak Black & White Processing Chemicals Liquid Chemicals Rapid Fixer, 5 gallon Mfg./Product: Kodak Mfg. Stock No.: 146-414 Ritz # 71-139-0260	\$17.85
26	Black & White Processing Chemicals Kodak, Liquid Chemicals Rapid Fixer, 1 gallon Mfg./Product: Kodak Mfg. Stock No.: 146-4106 Ritz # 71-139-0229	\$7.41
27	Black & White Processing Chemicals Kodak, Indicator Stop Bath, 16 oz. Mfg./Product: Kodak Mfg. Stock No.: 146-4247 Ritz # 71-139-0187	\$4.35
28	Black & White Processing Chemicals Kodak, TMAX Developer, 1 gal. Mfg./Product: Kodak Mfg. Stock No.: 140-2767 Ritz # 77-139-0633	\$8.26



	Description	Unit Cost
29	Polaroid Amateur Integral Film 600 TP, Twin Pack Mfg./Product: Polaroid Mfg. Stock No.: 623965 Ritz # 12-163-0214	\$19.98
30	Polaroid Amateur Integral Film SX70 TP, Single Pack Mfg./Product: 617577 Mfg. Stock No.: Ritz # 77-116-4738	\$13.86 *
31	Polaroid Amateur Integral Film Spectra TP, Twin Pack Mfg./Product: Polaroid Mfg. Stock No.: 624242 Ritz # 12-163-0545	\$19.99
32	Polaroid Color Pack Film Type 108, 2/pk. Mfg./Product: Polaroid Mfg. Stock No.: 625850 Ritz # 77-173-0678	\$29.82
33	Polaroid Color Pack Film, Type 669, /pk. Mfg./Product: Polaroid Mfg. Stock No.: 623960 Ritz # 12-163-0180	\$28.21
34	Polaroid B&W Trans. Film Type 667, Prof. Film, Mfg./Product: Polaroid Mfg. Stock No.: 617799 Ritz # 12-163-0594	\$20.28

FINET COMMODITY CODE(S):

65541000000 - CHEMICALS, PHOTOGRAPHIC

65567000000 - FILM, PHOTOGRAPHIC (INCLUDING MOVIE FILMS)

REPORTS

The contractor will submit quarterly reports to the State purchasing agent showing quantities and dollar volume of purchases be each State agency and political subdivision. These reports will be due 10 days after the calendar quarter.